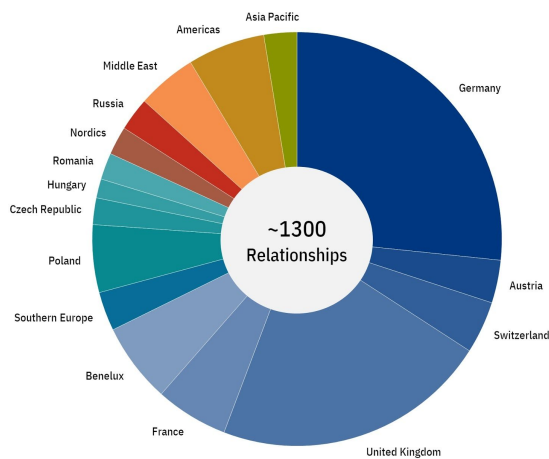


## Key Facts

- Walter Capital is a real estate corporate finance advisory business active in Western and Eastern European markets
- Located in Germany, established in 2014
- Founded by Raphael Walter, a native of Geneva with a legal background and 15+ years experience in private equity real estate and structured finance
- Clients range from institutional established investment platforms and first-time fund managers to owner/operators and developers with strategies spanning from equity/debt investments into core, value-add and distressed assets, to developments and sales-leaseback/built-to-suit programs
- Deep global network | Pan-European focus



- Capabilities include
  - **Equity Advisory**  
Sourcing of equity capital for joint venture and club deals relating to acquisitions and developments | Transaction support
  - **Debt Advisory**  
Sourcing and structuring of traditional and alternative debt financing including senior facilities, mezzanine financing, whole-loans, and sales-leaseback and build-to-suit programs | Transaction support
  - **Investment Sales**  
Seller representation | Targeted investor approach | Transaction coordination
  - **Origination**  
Investor representation | Sourcing of investment opportunities relating to conservative, opportunistic, and product agnostic strategies | Transaction support